



# Aloha Cargo Transport

Division of Northland Services, Inc.

February 17, 2010

## WHARFAGE CHARGE INCREASE

To All Valued Customers:

As most of our Hawaii based customers have heard over the past few months, there is a major initiative under way to modernize and upgrade all of the State harbors and their infrastructure. The State estimates that failure to meet this challenge in the next few years will be catastrophic to real GDP and diminished throughput capacity for Honolulu and the major neighbor island ports.

One of the key sources of funding this important program is in a revision of the fee structures that the state imposes on carriers and shippers in the form of wharfage charges, berthage fees and storage, to mention a few. Those fees have not been raised in 12 years, but this year we have learned that there will be a phased, two step increase. The first increase will be implemented on March 1, 2010 and the second will be four months later, on the first of July. After that, the tariff calls for increases annually on a declining percentage basis each July. I'm writing to point out that we will need to pass along the cost of these State increases as they are enacted.

ACT has recently filed tariff revisions with the Surface Transportation Board that reflect wharfage changes. They will first be applied to shipments moving on the H004 Westbound and H003 Eastbound.

Please contact our Customer Service group with any questions about application to your particular shipment. We are very grateful for your continued support.

Thanks for shipping with Aloha Cargo.

Yours very truly,

ALOHA CARGO TRANSPORT  
Division of Northland Services, Inc.

A handwritten signature in black ink, appearing to read 'R. Maxwell', written over a white background.

Richard Maxwell